



HILTI offers outstanding career opportunities in one of the world's most successful companies in the construction industry.

Join the program dedicated to young graduates and accelerate your career with real challenges.

The program offers an **individual quick development path to improve your competence.**

Within the global framework of our Business Strategy, you will start with a first role in Sales for a period of 12/24 months. This position will give you the possibility to get in touch with our Business; you will be assigned to a Tutor that plays along with you during your path. This opportunity allows you to go deeper into the comprehension of our strategies and vision. Later on you will have a second assignment in Finance/Marketing/HR or Logistic department.

Your career path will be **tailor made** and it will take you in a short time to cover roles of responsibility and working into a national and international context.

Are you ready for the challenge?

Responsibilities

In your first assignment you will have these responsibilities:

- To manage the assigned territory / Hilti Center in a strategic and operative way;
- To manage the Customer Platform assigned following the MO strategies (sales and marketing)
- To give Technical Advices regarding our products and services
- To develop new projects in order to optimize the process and to identify innovative solutions.

Requirements

- Master degree in technical disciplines Engineering (Civil, Mechanical and Management);
- Excellent English level;
- Strong analytical skills, oriented to achieve targets; flexibility and initiative;
- Capability to develop a strategic view;
- Multilevel communication skills;
- Entrepreneurial, courage and capability of change management;
- National and International mobility.

Work Time: Full Time

Work Place: Italy, different destination

Long Term Contract

Assesment Center November, 25th – Politecnico di Bari from 9:00 to 13:00 Sala riunione di ex Architettura presso il Campus Universitario di Via Orabona

Application Deadline: November 16th

We look forward to receiving your application

If you are interested please send your Curriculum Vitae to: selezione@hilti.com

Hilti is a company in continuous evolution, it offers a dynamic and challenging working environment.

Think to your professional future in a different way!

The request is addressed to all the gender.